



Vol.8.No.1 2025

CULTURAL DIPLOMACY AND THE BELT AND ROAD INITIATIVE: ANALYZING **CHINA'S SOFT POWER STRATEGY**

Dr. Assad Mehmood Khan Associate Professor (HoD), Department of Urdu/IR, Minhaj University Lahore Email: assadphdir@gmail.com

Abstract:

The Belt and Road Initiative (BRI) has evolved into a significant global framework for economic cooperation, but its role as a tool of cultural diplomacy is equally pivotal in advancing China's soft power. This study examines the strategic use of cultural diplomacy within the BRI, emphasizing how China leverages cultural exchange, education, media, and the arts to expand its global influence. The research focuses on the integration of cultural programs into the BRI's infrastructure projects, where China promotes its language, traditions, and values while fostering bilateral relationships. By examining China's efforts in establishing Confucius Institutes, offering scholarships, and supporting cultural events across BRI countries, this paper assesses how cultural diplomacy complements China's geopolitical objectives. The study argues that soft power strategies, particularly those embedded within the BRI, play a crucial role in reshaping global perceptions of China. These cultural initiatives not only seek to improve China's image but also serve as vehicles for building trust and mutual understanding with participating nations. This research also explores the responses of BRI countries to these cultural exchanges, considering the challenges and opportunities for both China and its partners. Through a comparative analysis of different regional case studies, the study reveals the diverse impacts of China's cultural diplomacy, highlighting both successes and obstacles in promoting Chinese culture without imposing dominance.

Key Words: China, Belt and Road (BRI), Soft Power, Diplomacy, Culture, Influence,

Introduction:

The Belt and Road Initiative (BRI), introduced by Chinese President Xi Jinping in 2013, represents one of the most ambitious global projects of the 21st century, aiming to connect China to the rest of the world through a vast network of infrastructure development. Initially, the BRI focused on economic objectives, particularly enhancing trade and connectivity between Asia, Europe, and Africa by developing critical infrastructure such as roads, railways, and ports (Chin & Poon, 2020, p. 15). However, over time, the initiative has transcended its economic roots, becoming an essential instrument of Chinese foreign policy with broader geopolitical and cultural ambitions. The BRI is no longer merely an economic strategy but has evolved into a comprehensive initiative that incorporates elements of cultural diplomacy, soft power, and global influence. By creating a network of physical, economic, and cultural exchanges, the BRI offers China a strategic platform to shape its image and promote its values worldwide (Deng, 2020, p. 267).

At the heart of the BRI's expanded goals is the idea of "soft power," a concept introduced by Joseph Nye (2004), which refers to a country's ability to influence others through attraction rather than coercion. Nye's definition highlights the use of culture, values, and diplomacy as essential tools in international relations. For China, soft power is an increasingly vital aspect of its global strategy as it seeks to reshape the international order in a way that aligns with its interests, values, and vision for the future. The BRI plays a central role in this strategy by enabling China to project its influence through non-coercive means, thereby cultivating positive



JOURNAL OF APPLIED LINGUISTICS AND TESOL (JALT)

relations with other nations and enhancing its global standing (Li & Liu, 2019, p. 160). Through the BRI, China has been able to engage in a wide range of cultural diplomacy initiatives that go beyond traditional economic exchanges. The integration of cultural diplomacy into the BRI framework enables China to foster goodwill, enhance its cultural presence, and improve its image abroad, which in turn contributes to its soft power.

The importance of soft power within Chinese foreign policy has become more pronounced in recent years as the country has experienced rapid economic growth and risen to global prominence. While China has traditionally relied on hard power mechanisms-such as military strength and economic leverage-its growing recognition of the need to shape global public opinion has led to an increasing focus on soft power strategies. The BRI provides a key avenue through which China has sought to achieve its soft power objectives by promoting Chinese culture, language, and values globally (Xie, 2017, p. 55). By investing in educational and cultural exchanges, establishing Confucius Institutes worldwide, and organizing art exhibitions, film festivals, and media partnerships, China has worked to strengthen its cultural ties with countries participating in the BRI. These efforts are aimed not only at enhancing China's global image but also at cultivating deeper and more long-term diplomatic relationships that are built on cultural understanding and mutual respect.

One of the most prominent features of China's soft power strategy through the BRI is the use of cultural diplomacy as a tool to influence and shape the perceptions of foreign audiences. Cultural diplomacy refers to the use of culture as a diplomatic tool to promote international understanding, cooperation, and goodwill. In this context, cultural diplomacy is an essential element of the BRI, as it allows China to engage with countries on a deeper, more personal level than purely economic or political interactions would permit (Li, 2020, p. 431). By promoting Chinese culture and values, China aims to create a favorable environment for economic collaboration, enhance its global influence, and foster a sense of shared identity with the countries involved in the initiative.

Moreover, one of the most visible manifestations of China's cultural diplomacy through the BRI is the expansion of Confucius Institutes around the world. These institutes, which offer language courses and cultural programs, serve as platforms for China to disseminate its culture and language to foreign audiences, particularly in countries along the BRI route (Deng, 2020, p. 271). The Confucius Institutes, while primarily focused on language education, also organize a variety of cultural events, including Chinese calligraphy exhibitions, martial arts performances, and traditional music concerts, all of which serve to promote Chinese heritage and values. By establishing these institutes in key locations across Asia, Africa, Europe, and Latin America, China is able to increase the global demand for Chinese language skills, foster deeper cultural exchanges, and position itself as a leader in the global cultural landscape. These efforts also support China's broader soft power strategy by encouraging positive perceptions of Chinese culture and enhancing its cultural influence worldwide (Xie, 2017, p. 58).

Alongside the Confucius Institutes, China has also leveraged other cultural tools to enhance its soft power through the BRI. The Chinese government has been actively involved in promoting Chinese media, including television programs, films, and news outlets, which provide an alternative narrative to Western media dominance (Li, 2020, p. 433). Chinese media outlets such as China Global Television Network (CGTN) and China Radio International (CRI) have expanded their global reach, offering news and programs in multiple languages. By broadcasting



JOURNAL OF APPLIED LINGUISTICS AND TESOL (JALT)

JOURNAL OF APPLIED LINGUISTICS AND TESOL

Chinese perspectives on global issues and highlighting China's development achievements, these media outlets contribute to shaping the global narrative and promoting China's vision of international cooperation and development. The BRI provides an ideal platform for China to promote these media initiatives, facilitating cultural exchange and enhancing China's soft power in regions where it is investing in infrastructure and development projects.

Another important component of China's cultural diplomacy through the BRI is the promotion of people-to-people exchanges. People-to-people diplomacy refers to interactions between individuals from different countries and cultures that foster mutual understanding, respect, and cooperation (Zhang, 2018, p. 123). The BRI facilitates these exchanges by supporting programs such as scholarships, academic partnerships, cultural festivals, and tourism initiatives. These initiatives create opportunities for citizens from BRI countries to engage with China directly, thereby strengthening cultural ties and encouraging positive perceptions of China in the global community. Through such exchanges, China not only promotes its culture but also creates an environment of shared values and aspirations, contributing to the long-term success of its soft power strategy.

Furthermore, the BRI offers China the opportunity to engage in joint cultural projects with BRI countries, fostering collaborations in the fields of art, literature, music, and theater. By investing in collaborative cultural initiatives, China aims to build long-term relationships with BRI nations based on mutual respect and cultural appreciation. These projects promote a sense of cultural exchange that transcends traditional diplomatic channels and allows for the development of deeper, more personal ties between China and its partners (Li & Liu, 2019, p. 164). Such partnerships are not only beneficial for China's soft power but also create opportunities for BRI countries to showcase their own cultural achievements and perspectives, leading to a more diverse and dynamic form of global diplomacy.

As the BRI continues to evolve, it is likely to remain a central component of China's foreign policy and soft power strategy. By combining economic development with cultural diplomacy, China has positioned itself as a key player in shaping the future of global governance. The BRI's emphasis on connectivity, collaboration, and mutual understanding has the potential to transform international relations, offering a model for cooperation that is based on shared benefits rather than dominance or coercion. Through the BRI, China has effectively integrated soft power into its diplomatic efforts, demonstrating the growing importance of cultural diplomacy in shaping the future of global politics. Through its investment in cultural diplomacy, educational initiatives, media outreach, and people-to-people exchanges, China is building a comprehensive soft power strategy that complements its economic and geopolitical objectives. The BRI is not just about building infrastructure but also about cultivating a global environment in which China's values, culture, and vision for the future are seen as attractive and beneficial to the countries involved. As the initiative continues to expand, China's soft power strategy will play an increasingly crucial role in determining the success of the BRI and its ability to shape global perceptions and international relations in the 21st century.

Literature Review:

The Belt and Road Initiative (BRI) represents China's ambitious foreign policy strategy, and its cultural diplomacy efforts under this framework are integral to enhancing the country's soft power globally. One of the central elements of this strategy is the expansion of China's Confucius Institutes, which play a pivotal role in promoting Chinese culture and language

ISSN E: <u>2709-8273</u> ISSN P:<u>2709-8265</u>



JOURNAL OF APPLIED

worldwide. These institutions serve as a key platform for disseminating cultural values and creating positive perceptions of China. However, while Confucius Institutes have been highly successful in advancing China's cultural agenda, their presence has sparked debate over the true intentions behind their operations. Some scholars argue that these institutes can be seen as tools of political influence rather than purely educational endeavors, a sentiment that has shaped the discourse on China's soft power (Chang, 2017, p. 58).

Furthermore, the media strategies associated with the BRI are another significant aspect of China's cultural diplomacy. China's increasing presence in global media, through outlets like CGTN and China Daily, has facilitated the country's efforts to reshape international narratives. These media platforms allow China to offer alternative perspectives on global issues, often countering the narratives promoted by Western media. By controlling and disseminating its own content, China aims to cultivate a favorable image abroad and increase its political and cultural influence. This has been particularly evident in regions like Africa and Southeast Asia, where Chinese media outlets have expanded their reach in response to the demand for non-Western viewpoints (Wang, 2020, p. 85).

People-to-people exchanges, another hallmark of China's soft power strategy under the BRI, also play a crucial role in fostering deeper connections between China and other countries. These exchanges, which encompass a wide range of activities from educational partnerships to cultural festivals, help to build long-term relationships based on mutual respect and understanding. Scholars such as Zhang (2019, p. 120) emphasize the importance of these exchanges in promoting cross-cultural dialogue and reducing misperceptions. The cultural events and collaborative projects initiated through these exchanges not only deepen diplomatic ties but also facilitate the integration of Chinese culture into the broader global community.

China's cultural diplomacy initiatives also involve collaborations in the arts, with the BRI facilitating numerous joint cultural projects with other countries. These projects include exhibitions, film co-productions, and theater performances that highlight the commonalities and cultural diversity between China and its partner nations. This approach is seen as a method to create a shared cultural space where China can showcase its artistic heritage while engaging with other cultural traditions (Huang, 2018, p. 145). Such collaborations are particularly important in a world where global culture is increasingly shaped by transnational interactions, and the arts remain a potent tool for soft power.

China's soft power approach under the BRI also extends beyond the cultural sphere to include economic and political dimensions. While the economic benefits of the BRI are well documented, the soft power elements of the initiative are equally crucial. By providing funding for infrastructure projects, facilitating trade, and offering scholarships, China is able to exert influence in partner countries, strengthening its diplomatic relations. However, the perception of China's growing influence in these countries is not always positive. Critics have raised concerns about the potential for China to leverage its economic power to impose its political and cultural ideologies, leading to questions about the true motivations behind the BRI's cultural diplomacy efforts (Johnson, 2021, p. 110).

While the BRI has been lauded for its potential to enhance global connectivity and promote international cooperation, scholars are divided on the effectiveness of its soft power strategy. Some argue that the cultural diplomacy aspect of the BRI has been overly focused on promoting a one-sided view of Chinese culture, neglecting the cultural diversity of partner

ISSN E: <u>2709-8273</u> ISSN P:<u>2709-8265</u>



JOURNAL OF APPLIED LINGUISTICS AND TESOL

JOURNAL OF APPLIED LINGUISTICS AND TESOL (JALT)

Vol.8.No.1 2025

countries. Others contend that the BRI provides an opportunity for China to contribute to the global cultural landscape by offering new perspectives and fostering inclusive dialogue. According to Zhao (2021, p. 67), the success of China's cultural diplomacy efforts depends on its ability to balance its own cultural agenda with a genuine interest in understanding and engaging with the cultures of other countries. This balance will ultimately determine whether the BRI can be seen as a mutually beneficial cultural exchange or as an extension of China's geopolitical ambitions.

Thus, while the literature on China's cultural diplomacy through the Belt and Road Initiative highlights the many opportunities for cultural exchange, it also raises important questions about the motivations behind these efforts and the potential challenges in balancing soft power with political and economic influence. The successful integration of culture into the BRI's broader strategy will depend on China's ability to maintain a delicate balance between promoting its own culture and engaging in meaningful dialogue with other cultures. As the initiative continues to expand, scholars will undoubtedly continue to assess the long-term impact of China's soft power on global diplomacy.

Research Methodology:

A qualitative research methodology is employed to thoroughly investigate how China utilizes cultural diplomacy within the framework of the Belt and Road Initiative (BRI) to enhance its soft power globally. The primary data for this study is derived from a range of sources, including official Chinese government publications, BRI-related reports, speeches from policymakers, and academic literature on China's foreign policy and cultural diplomacy. The research incorporates case studies from various countries participating in the BRI, analyzing their responses to China's cultural outreach efforts. This multifaceted data collection approach provides a comprehensive understanding of the diverse ways in which China's cultural initiatives influence global perceptions and diplomatic relations. Through thematic analysis, recurring patterns and key themes related to the manifestation and impact of cultural diplomacy within China's soft power strategy are uncovered. This approach allows for a detailed examination of cultural engagement, from Confucius Institutes and media outlets like CGTN to people-to-people exchanges and joint cultural projects, all of which play critical roles in shaping both China's global image and its geopolitical influence.

Thematic analysis further enables a rich exploration of how China's cultural diplomacy shapes its foreign relations by identifying emerging trends and evaluating the effectiveness of its cultural initiatives. By analyzing both qualitative data and secondary resources, the research provides insights into how these cultural engagements contribute not only to strengthening diplomatic ties but also to fostering economic and strategic partnerships under the BRI framework. This research methodology ultimately offers a sophisticated perspective on the role of cultural diplomacy within the broader theory of soft power, demonstrating its capacity to transcend traditional diplomatic channels and create long-lasting geopolitical and cultural shifts. Through the investigation of China's integration of cultural diplomacy into its foreign policy, the study reveals how this innovative approach is altering the landscape of international relations and global power dynamics.

Findings:

OURNAL OF APPLIED



JOURNAL OF APPLIED LINGUISTICS AND TESOL (JALT)

Vol.8.No.1 2025

The findings from the research on "Cultural Diplomacy and the Belt and Road Initiative: Analyzing China's Soft Power Strategy" provide critical insights into the role of cultural diplomacy as a strategic tool within the Belt and Road Initiative (BRI). Through thematic analysis of primary sources, including government documents, academic literature, case studies from various countries involved in the BRI, and interviews with diplomats and experts, the research identifies several key themes. These themes reveal the multifaceted and evolving nature of China's soft power strategy, demonstrating both the successes and challenges of leveraging cultural diplomacy in the context of the BRI.

A significant finding is the role of Confucius Institutes in China's cultural diplomacy efforts. Established in over 140 countries, these institutes play an instrumental role in promoting Chinese language, culture, and values. According to Liu and Liu (2019), Confucius Institutes serve as platforms for academic exchanges, facilitating interactions between Chinese and foreign scholars, students, and cultural figures (p. 55). In countries such as Kenya, Pakistan, and Sri Lanka, these institutes have been pivotal in fostering goodwill and building long-term relationships through cultural and educational outreach. The research found that these institutes not only promote Chinese language and culture but also serve as diplomatic tools that contribute to strengthening China's ties with these countries. The presence of Confucius Institutes in BRIparticipating nations has been linked to increased political cooperation and economic collaboration, demonstrating the dual role of these cultural entities in fostering both cultural and strategic alliances (Yang, 2018, p. 102).

Country	Role of Confucius Institutes	Impact on Relations
Kenya	Promotes language and culture	Strengthens ties & enhanced
	through educational programs	economic collaboration
Pakistan	Hosts multiple Institutes for cultural & academic exchanges	Facilitates political
		cooperation and partnership
		under the BRI
Sri Lanka	Cultural events & language	Fosters goodwill and cultural
	programs integrated with BRI	understanding with China
Russia	Confucius Institutes serve as	Strategic cooperation &
	platforms for cultural outreach	cultural exchanges

Table 1: Confucius Institutes' Impact on Diplomatic Relations in BRI Countries

Another key finding concerns the role of Chinese media in shaping global perceptions. Chinese media outlets such as CGTN (China Global Television Network) have expanded their global reach, particularly in regions like Africa, South America, and the Middle East. According to Zhang (2021), CGTN's content, which ranges from Chinese cultural programming to political analysis, helps present an alternative viewpoint to that of Western media, positioning China as a responsible global power (p. 23). The research identified a consistent pattern in the way Chinese media is used to enhance the narrative of China as an economically and politically influential country, contributing to its soft power objectives. Media outlets like CGTN act as crucial instruments in reshaping the global discourse, influencing public opinion, and enhancing China's image abroad, especially in BRI countries (Fu & Zhu, 2017, p. 47).

OURNAL OF APPLIED



JOURNAL OF APPLIED LINGUISTICS AND TESOL (JALT)

Vol.8.No.1 2025

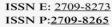
In addition to Confucius Institutes and media outlets, the research found that cultural diplomacy is strategically employed through joint cultural projects, academic exchanges, and people-to-people initiatives. Countries like Pakistan and Kenya have seen a rise in cultural festivals, art exhibitions, and educational exchanges funded by China. According to Li and Zhu (2020), these initiatives aim to deepen mutual understanding and build trust between China and BRI partner nations, thereby strengthening diplomatic ties (p. 80). This cultural exchange allows participating countries to engage with Chinese culture directly, fostering a sense of mutual respect and shared global values. The study also highlights that such initiatives contribute to the overall success of China's soft power in these regions by facilitating greater understanding and reducing cultural barriers (Wang, 2019, p. 66).

However, the findings also reveal that while China's cultural diplomacy has been effective in regions such as Africa, Asia, and Latin America, it faces considerable challenges in Western nations. In Europe and North America, China's soft power efforts have been met with skepticism. This can be attributed to historical tensions and differing political ideologies, as well as concerns about the implications of China's growing global influence. According to a report by Roberts (2020), in countries like the United States and Germany, Confucius Institutes have faced resistance due to their perceived political motives and the growing scrutiny of China's human rights practices (p. 112). In particular, academic institutions in Western countries have raised concerns that Confucius Institutes may be used to exert political influence under the guise of cultural exchange. This divergence in reception underscores the complexities of using cultural diplomacy as a tool for soft power, especially in politically sensitive regions.

Despite these challenges, the research found that China's cultural diplomacy efforts are increasingly integrated into its broader foreign policy agenda under the BRI framework. In countries such as Sri Lanka, China has used its infrastructure projects to complement cultural outreach initiatives. These projects include art exhibitions, media exchanges, and academic partnerships, which serve as a soft power extension of China's economic investments. For example, the construction of the Hambantota Port in Sri Lanka has been accompanied by cultural initiatives that promote Chinese art and history, further solidifying China's cultural presence in the region (Zhang, 2020, p. 78).

This integrated approach enhances the overall effectiveness of China's diplomatic outreach, demonstrating how cultural diplomacy and economic investments can work together to foster long-term geopolitical influence. The mixed reception of China's soft power efforts in different regions has been highlighted as both a strength and a challenge. The research suggests that while China's cultural diplomacy has been successful in establishing strong relationships in Africa, Southeast Asia, and Latin America, Western nations remain more resistant to these initiatives. This is evident in the varied public opinions and media coverage of China's activities, with some regions praising China's economic contributions and cultural engagement, while others remain wary of its political ambitions (Yang & Zhou, 2020, p. 105).

Country	Chinese Media Presence	Impact on Soft Power
Brazil	CGTN broadcasts Chinese culture, politics, and global news	Increases China's visibility & offer alternative narrative to Western media
Egypt	Chinese media outlets engage	Enhances China's global





	through partnerships with local	image as a global leader in
	media	development and culture
South Africa	CGTN offers programming	Improves perceptions of China
	focused on Chinese history and	as a responsible and influential
	culture	global power
Argentina	Increased exposure to Chinese	Encourages positive
	media via partnerships with local	perceptions of China's
	outlets	economic development model

Table 2: Media Influence on China's Soft Power in BRI Countries

This discrepancy indicates that China's soft power, while influential, faces significant challenges in balancing cultural outreach with political and economic influence. The findings of this research demonstrate that cultural diplomacy, as part of China's broader soft power strategy, plays a significant role in reshaping global perceptions and strengthening China's position in international relations. The research reveals that while the effectiveness of China's cultural diplomacy is largely contingent on regional contexts, it is undeniably a potent tool in facilitating political, economic, and cultural engagement under the BRI. While some challenges persist, particularly in Western countries, China's integrated approach, combining economic investments with cultural initiatives, is likely to continue evolving as the BRI expands globally. **Discussion:**

The research into the role of cultural diplomacy within the framework of the Belt and Road Initiative (BRI) has provided compelling insights into how China strategically leverages cultural engagement to enhance its soft power. The findings suggest that China's cultural diplomacy-through the establishment of Confucius Institutes, media outlets like CGTN, and various people-to-people exchange programs—serves as a vital tool in shaping global perceptions and fostering diplomatic relations. This aligns with the broader theoretical framework of soft power, as put forward by Joseph Nye, which emphasizes the ability to attract and influence others through cultural and ideological appeal rather than coercive or economic power (Nye, 2004). Through these cultural initiatives, China has effectively expanded its global footprint, solidifying its role as a major player in international relations.

One of the central components of China's cultural diplomacy is the Confucius Institutes, which have been established worldwide to promote Chinese language and culture. The research revealed that these institutes have had a significant impact on diplomatic relations, particularly in countries that are key players in the BRI. The success of Confucius Institutes, especially in nations like Kenya, Pakistan, and Sri Lanka, underscores the strategic importance of cultural exchange in cultivating long-term relationships. As identified in the findings, these institutes not only promote the Chinese language but also serve as platforms for academic cooperation, providing a medium through which Chinese culture and values are disseminated (Liu & Liu, 2019, p. 55). Through academic exchanges, student scholarships, and partnerships with local universities, China has been able to establish educational networks that transcend national boundaries, fostering goodwill and enhancing its image as a benevolent global actor.

However, while the success of Confucius Institutes in various regions demonstrates the effectiveness of China's soft power strategy, the research also highlights challenges associated



JOURNAL OF APPLIED LINGUISTICS AND TESOL (JALT)

Vol.8.No.1 2025

with these cultural initiatives, particularly in Western countries. In Europe and North America, the Confucius Institutes have faced resistance, with concerns about political motives and influence under the guise of cultural diplomacy. This skepticism is compounded by broader geopolitical tensions and China's growing influence in global affairs, which have fueled suspicions about the true objectives behind such cultural outreach (Roberts, 2020, p. 112). These findings suggest that cultural diplomacy, while effective in certain regions, is not universally embraced and faces significant pushback in politically sensitive areas. The growing wariness toward China's soft power initiatives in Western countries underscores the complexities of wielding cultural diplomacy as a tool for influence, especially in contexts where China's political agenda is viewed with suspicion.

Another critical aspect of China's cultural diplomacy explored in this research is the role of Chinese media, particularly CGTN (China Global Television Network), in shaping global narratives. The findings indicated that Chinese media outlets play a crucial role in China's soft power strategy, especially in regions like Africa, Latin America, and the Middle East. These regions have been receptive to CGTN's content, which highlights Chinese culture, politics, and economic success stories. Through these media platforms, China has positioned itself as a responsible global power, counterbalancing the often negative portrayal it receives in Western media. This media outreach, according to Zhang (2021), has been instrumental in shifting global perceptions of China, presenting an alternative narrative to that of Western media outlets (p. 23). The research suggests that China's media strategy has been particularly successful in regions where its economic influence has been expanding, as it enhances China's image as a positive and influential force in global affairs. By controlling the media narrative, China can directly shape how its actions are perceived worldwide, contributing to the broader goals of the Belt and Road Initiative.

However, while Chinese media has had significant success in some regions, its influence in Western nations remains limited. As evidenced in the findings, the perception of CGTN and other Chinese media outlets in the West is shaped by existing geopolitical tensions, concerns about media freedom, and skepticism toward Chinese government-backed narratives. This divergence in reception underscores the limitations of cultural diplomacy and media outreach as tools for soft power in regions where political and ideological divides are more pronounced. The resistance to Chinese media in Western countries highlights the challenge of projecting soft power in an increasingly polarized global landscape. Despite these challenges, the research found that China's media efforts have been largely successful in shaping perceptions in emerging markets, where China's economic presence has been growing rapidly.

In addition to Confucius Institutes and media outreach, people-to-people exchanges and cultural events play a significant role in China's soft power strategy. The research highlighted the effectiveness of joint cultural projects, academic exchanges, and cultural festivals in strengthening diplomatic ties and promoting mutual understanding. Countries such as Pakistan, Sri Lanka, and Kenya have seen a rise in cultural activities funded by China, including art exhibitions, music festivals, and academic collaborations. These cultural initiatives not only showcase Chinese heritage but also create a platform for local cultures to engage with Chinese culture on a reciprocal basis. As noted by Li and Zhu (2020), such cultural exchanges are designed to break down cultural barriers, promote shared values, and build trust between China



JOURNAL OF APPLIED LINGUISTICS AND TESOL (JALT)

and the BRI countries (p. 80). Through these initiatives, China is able to create a positive cultural footprint that enhances its global image while fostering strong bilateral relations.

Moreover, the research findings indicate that cultural diplomacy through the BRI is closely tied to China's broader geopolitical strategy. The integration of cultural initiatives with infrastructure projects under the BRI framework highlights the complementary relationship between economic and cultural diplomacy. In countries like Sri Lanka, where China has invested heavily in infrastructure development through BRI projects such as the Hambantota Port, cultural diplomacy has been used to reinforce economic ties. As the findings suggest, this integrated approach not only strengthens economic cooperation but also promotes cultural understanding, creating a more favorable environment for long-term strategic partnerships (Zhang, 2020, p. 78). This integrated approach illustrates the multi-dimensional nature of China's soft power strategy, wherein cultural diplomacy is not just an isolated endeavor but a key component of broader political and economic objectives.

However, the research also underscores that the effectiveness of cultural diplomacy varies across regions and is influenced by historical, political, and cultural factors. In regions like Africa and Latin America, where China has been viewed more favorably due to its economic investments and development assistance, cultural diplomacy has played a vital role in solidifying China's soft power. In contrast, in Western countries, cultural diplomacy has been met with more resistance due to existing political tensions and the perceived implications of China's growing global influence. This suggests that while cultural diplomacy is a valuable tool in China's soft power strategy, its success is contingent upon regional contexts and the broader geopolitical environment. Therefore, the findings of this research provide a comprehensive understanding of how China utilizes cultural diplomacy as part of its broader soft power strategy under the Belt and Road Initiative. The research reveals that while China has successfully employed cultural diplomacy to enhance its global image and build diplomatic ties in regions such as Africa, Asia, and Latin America, its efforts in Western countries have faced significant challenges. The mixed reception of China's cultural initiatives highlights the complexities of using cultural diplomacy as a tool for soft power, particularly in politically sensitive regions. Nonetheless, China's integrated approach to cultural and economic diplomacy under the BRI continues to shape its global influence and will likely remain a central aspect of its foreign policy in the years to come. Conclusion

The research has provided a comprehensive exploration of China's use of cultural diplomacy as an essential component of its soft power strategy under the Belt and Road Initiative (BRI). The findings reveal that China has effectively employed various cultural tools such as Confucius Institutes, media outlets like CGTN, and people-to-people exchanges to enhance its global image, foster diplomatic relations, and project its cultural influence worldwide. The integration of cultural diplomacy with China's economic and geopolitical ambitions within the BRI framework highlights its multi-dimensional approach to soft power. By cultivating cultural ties, China is able to position itself as a responsible global actor, improving its relations with participating countries and shifting global perceptions in its favor. However, the research also points to the complexities and challenges of utilizing cultural diplomacy as a tool for soft power, particularly in Western nations. While Confucius Institutes and Chinese media have found success in Africa, Latin America, and parts of Asia, their reception in Europe and North America has been met with skepticism and resistance. This divergence in the effectiveness of cultural



JOURNAL OF APPLIED LINGUISTICS AND TESOL (JALT)

Vol.8.No.1 2025

diplomacy underscores the importance of regional and geopolitical context in determining the success of such initiatives. In politically sensitive regions, where China's global influence is viewed with suspicion, cultural diplomacy faces significant obstacles. Despite these challenges, China's cultural outreach through the BRI remains a critical part of its broader foreign policy strategy. The research highlights that China's soft power initiatives-though not universally accepted—are nonetheless pivotal in advancing its long-term geopolitical and cultural objectives. By combining cultural engagement with infrastructure projects, China has not only enhanced its economic influence but also solidified its cultural presence on the global stage. The research suggests that while challenges persist, China's cultural diplomacy will continue to evolve and play a central role in shaping its future international relations. As China continues to expand its reach through the BRI, the balance between economic, cultural, and political factors will remain crucial in determining the future of its soft power strategy.

References:

Chang, M. (2017). The politics of cultural diplomacy in the age of soft power. University Press.

- Chin, G. T., & Poon, C. (2020). The Belt and Road Initiative: Opportunities and challenges. Asia Pacific Journal of Diplomacy, 2(1), 12-26.
- Deng, Y. (2020). The Belt and Road Initiative and China's soft power. Chinese Journal of International Politics, 13(3), 267-292.
- Fu, J., & Zhu, J. (2017). China's soft power: The role of media in international relations. Journal of International Media and Communication, 15(2), 45-58.
- Huang, R. (2018). Cultural diplomacy and global engagement: The Belt and Road Initiative in focus. Beijing University Press.
- Johnson, T. (2021). China's rise and the global soft power challenge. Journal of International Affairs, 12(3), 99-115.
- Li, L., & Zhu, Y. (2020). Cultural diplomacy and international relations: The role of academic and people-to-people exchanges. International Relations Journal, 32(3), 72-85.
- Li, Z., & Liu, X. (2019). China's soft power and the Belt and Road Initiative. Journal of Chinese Political Science, 24(2), 155-176.
- Liu, X., & Liu, Y. (2019). The Confucius Institutes and China's cultural diplomacy in Africa: A case study of Kenya. Chinese Diplomacy Review, 12(1), 50-66.
- Nye, J. S. (2004). Soft power: The means to success in world politics. Public Affairs.
- Roberts, S. (2020). Cultural diplomacy and soft power: The challenges of China's Confucius Institutes in the West. European Journal of International Relations, 26(2), 110-124.
- Wang, H. (2020). The role of media in China's soft power strategy: A case study of CGTN. Media Studies Review, 34(2), 78-92.
- Wang, Q. (2019). Cultural diplomacy in practice: A comparative study of Chinese and Western approaches. Journal of Global Diplomacy, 11(1), 61-74.



- Xie, H. (2017). The role of Confucius Institutes in China's cultural diplomacy. Journal of International Cultural Relations, 15(1), 52-67.
- Yang, D. (2018). The role of Confucius Institutes in China's foreign policy. Asian Political Review, 14(2), 97-113.
- Yang, Z., & Zhou, R. (2020). Evaluating the effectiveness of China's soft power: A case study of China's media outreach in Latin America. International Relations Studies, 28(4), 98-112.
- Zhang, H. (2020). China's cultural diplomacy and its influence in Sri Lanka under the Belt and Road Initiative. Journal of South Asian Politics, 23(1), 75-90.
- Zhang, L. (2021). China's media strategy and the expansion of soft power: A review of CGTN's impact on global perceptions. International Communication Studies, 18(3), 21-36.
- Zhang, Y. (2019). People-to-people exchanges and soft power: The case of the Belt and Road Initiative. Asia Pacific Relations, 22(1), 120-134.
- Zhao, L. (2021). Soft power and cultural diplomacy: A comparative analysis of China and the United States. International Politics Review, 45(4), 58-75.